



ALBA GRANER INTERIOR DESIGN INC

May 6 , 2021

To Whom it may concern:

**Re: Lisa Kay**

I first met Lisa some 11 years ago when she was hired as the marketing and sales representative for a prominent Condominium General Contractor. She has been a dream to work with, her intelligence and superior knowledge of the Condominium Industry was so helpful in the work we do as designers, specializing in the refurbishing design of buildings in the GTA.

Lisa is perfect at whatever she does, be it meeting with prospective clients, providing a clear explanation of the role that a General Contractor assumes, as well and managing the pricing of trades and materials, and interpreting design and design drawings.

I worked with Lisa on at least 20 projects since meeting her. She was such an asset to each project - providing clear explanations to our clients of what to expect from the General Contractor, and of the pricing and budgets for their project. Through her knowledge and integrity, she consistently gained the clients' respect and trust. She would always follow through on each project, attending at site to be sure that the trades were interpreting our drawings and design properly, and making sure that they understood their role and responsibilities.

Her consistent follow up with property managers was reassuring to our clients as she made a point of communicating the work that was being done, maintaining schedules and highlighting any issues that could impact the successful outcome of the project.

As Lisa moves on to her next life achievement, I wish her the best of luck, I know she will be a success.

Sincerely,

Alba Graner ARIDO